

**ABC Enterprises Ltd.**

**Financial Projections**

**Three Years Ending  
December 31, 2016**

**ABC Enterprises Ltd.  
Projected Balance Sheet  
For the Three Years Ending**

	Opening	31-Dec-14	31-Dec-15	31-Dec-16
<b>ASSETS</b>				
<b>CURRENT</b>				
Cash	\$ 5,000	\$ 55,419	\$ 142,273	\$ 243,827
Accounts receivable	-	12,500	15,000	16,500
Inventory	10,000	10,000	10,000	10,000
Other assets	-	-	-	-
	<u>15,000</u>	<u>77,919</u>	<u>167,273</u>	<u>270,327</u>
<b>CAPITAL ASSETS</b>				
Land	20,000	20,000	20,000	20,000
Building	100,000	100,000	100,000	100,000
Equipment	50,000	50,000	50,000	50,000
Furniture and fixtures	20,000	20,000	20,000	20,000
Leasehold improvements	-	-	-	-
Computer equipment	5,000	5,000	5,000	5,000
Automotive equipment	25,000	25,000	25,000	25,000
Other	-	-	-	-
	<u>220,000</u>	<u>220,000</u>	<u>220,000</u>	<u>220,000</u>
Accumulated depreciation	-	(28,000)	(56,000)	(84,000)
	<u>220,000</u>	<u>192,000</u>	<u>164,000</u>	<u>136,000</u>
	<u>\$ 235,000</u>	<u>\$ 269,919</u>	<u>\$ 331,273</u>	<u>\$ 406,327</u>
<b>LIABILITIES</b>				
<b>CURRENT</b>				
Accounts payable	\$ -	\$ 11,166	\$ 11,811	\$ 12,303
Income taxes payable	-	7,046	16,838	22,159
Current portion of long-term debt	8,271	8,781	9,323	9,898
	<u>8,271</u>	<u>26,993</u>	<u>37,972</u>	<u>44,360</u>
<b>LONG-TERM DEBT</b>				
Long-term loan	195,000	186,729	177,947	168,624
Less current portion	(8,271)	(8,781)	(9,323)	(9,898)
	<u>186,729</u>	<u>177,947</u>	<u>168,624</u>	<u>158,726</u>
	<u>195,000</u>	<u>204,940</u>	<u>206,596</u>	<u>203,087</u>
<b>OWNER'S EQUITY</b>				
Cash	40,000	40,000	40,000	40,000
Contributed asset value	-	-	-	-
Accumulated earnings	-	24,980	84,677	163,241
	<u>40,000</u>	<u>64,980</u>	<u>124,677</u>	<u>203,241</u>
	<u>\$ 235,000</u>	<u>\$ 269,919</u>	<u>\$ 331,273</u>	<u>\$ 406,327</u>

**ABC Enterprises Ltd.**  
**Projected Income Statement**  
**For For First Three Years of Operations**

	31-Dec-14	31-Dec-15	31-Dec-16
<b>SALES</b>	\$ 300,000	\$ 360,000	\$ 396,000
<b>COST OF SALES</b>	60,000	72,000	79,200
<b>GROSS MARGIN</b>	240,000	288,000	316,800
<b>OPERATING COSTS</b>			
Advertising	2,000	2,060	2,122
Automotive	5,000	5,150	5,305
Bank charges	500	515	530
Business taxes	500	515	530
Casual wages	2,000	2,060	2,122
Depreciation	28,000	28,000	28,000
Dues, licenses and fees	1,000	1,030	1,061
Insurance	1,500	1,545	1,591
Interest on long-term debt	11,475	10,965	10,423
Management salaries	53,500	53,500	53,500
Misellaneous expenses	2,000	2,060	2,122
Office costs	5,000	5,150	5,305
Postage	500	515	530
Professional fees	5,000	5,150	5,305
Property taxes	3,000	3,090	3,183
Repairs and maintenance	4,000	4,120	4,244
Rent	20,000	20,600	21,218
Salaries and benefits	55,000	57,200	60,500
Telephone	5,000	5,150	5,305
Utilities	3,000	3,090	3,183
Other _____	-	-	-
Other _____	-	-	-
Other _____	-	-	-
Other _____	-	-	-
	<u>207,975</u>	<u>211,465</u>	<u>216,077</u>
<b>INCOME BEFORE TAXES</b>	32,025	76,535	100,723
<b>INCOME TAXES</b>	(7,046)	(16,838)	(22,159)
<b>NET INCOME</b>	<u>\$ 24,980</u>	<u>\$ 59,697</u>	<u>\$ 78,564</u>

**ABC Enterprises Ltd.**  
**Projected Statement of Cash Flows**  
**For the Three Years Ending**

	31-Dec-14	31-Dec-15	31-Dec-16
<b>CASH PROVIDED BY THE FOLLOWING ACTIVITIES</b>			
<b>OPERATING</b>			
Net earnings	\$ 24,980	\$ 59,697	\$ 78,564
Depreciation	28,000	28,000	28,000
	52,980	87,697	106,564
Changes in working capital accounts			
Accounts receivable	(12,500)	(2,500)	(1,500)
Inventory	-	-	-
Other assets	-	-	-
Accounts payable	11,166	645	492
Income taxes payable	7,046	9,792	5,321
	58,691	95,635	110,877
<b>FINANCING</b>			
Repayment of long-term loan	(8,271)	(8,781)	(9,323)
<b>CHANGE IN CASH</b>	50,419	86,854	101,554
<b>CASH, BEGINNING OF YEAR</b>	5,000	55,419	142,273
<b>CASH, END OF YEAR</b>	\$ 55,419	\$ 142,273	\$ 243,827